



MIGRATION CONSULTANTS  
AUSTRALIA PTY LTD



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# Migration Consultants Australia Pty Ltd

Migration Consultants Australia Pty Ltd is a Melbourne-based consultancy specialising in temporary and permanent corporate sponsorship visas. They also provide expert advice and assistance on most visa categories including skilled sponsored/independent, graduate, parent, partner and business skills.

In a compelling interview, Farrel Savitz lifts the lid on what makes the firm unique, and the significant challenges they face in 2016.

## What variety of clients does your firm work with?

A wide range of organisations from multinationals to start-ups, individuals and families seeking to live and/or work in Australia. We have successfully assisted hundreds of applicants from many different countries on a wide range of visas.

We also work with many organisations that provide their own migration in-house services, however seeking additional outsourced migration assistance on an ongoing basis.

## What makes your firm unique?

Over the years we have developed effective ways to assist our clients. We offer an alternative to large migration consulting businesses, by providing personalised services to every client.

Clients use our services because they trust us to go "the extra mile". They understand that we believe in our services.

We are also unique in that we offer collective expertise which spans almost 40 years whereas many migration consultancies rely on recently registered migration agents to dispense advice to clients with complex migration issues.

## What are the most significant challenges facing your firm at present?

Australian Migration Law is extremely challenging and constantly changing. We have to keep on top of those changes whilst at the same time meet our clients' expectations of providing expert advice and assistance.

## What is the key priority for your business?

To be the most sought after Australian migration consultancy.

## Finally, what business or business person do you most admire and why?

Microsoft and Apple as they are constantly innovative, evolving and adapting.

## One of MCA's recent success stories:

Jim Richardson  
Vice President Solutions  
Strategic Project Solutions, Inc (USA)

*"SPS secured a contract for critical work on an oil and gas mega-project off of WA, where it was imperative to secure Australian work visas for our team. We partnered with Farrel Savitz, Principal Migration Consultant at Migration Consultants Australia Pty Ltd to ensure the expedited processing of these visas. The team at MCA proved to be extremely knowledgeable in Australian immigration law and Farrel was very efficient in simplifying the complexities of the laws for our understanding. They also excelled as Mobility Advisors as this assistance was needed throughout the process."*

*MCA's effectiveness and high level of work ensured SPS' sponsorship approval and secured the work visas for our team were approved sooner than expected. MCA managed the process from start to finish and were engaged through the entire process. Their level of expertise and effectiveness is unparalleled and we would gladly use them for any and all our future Australian immigration matters in the future."*

